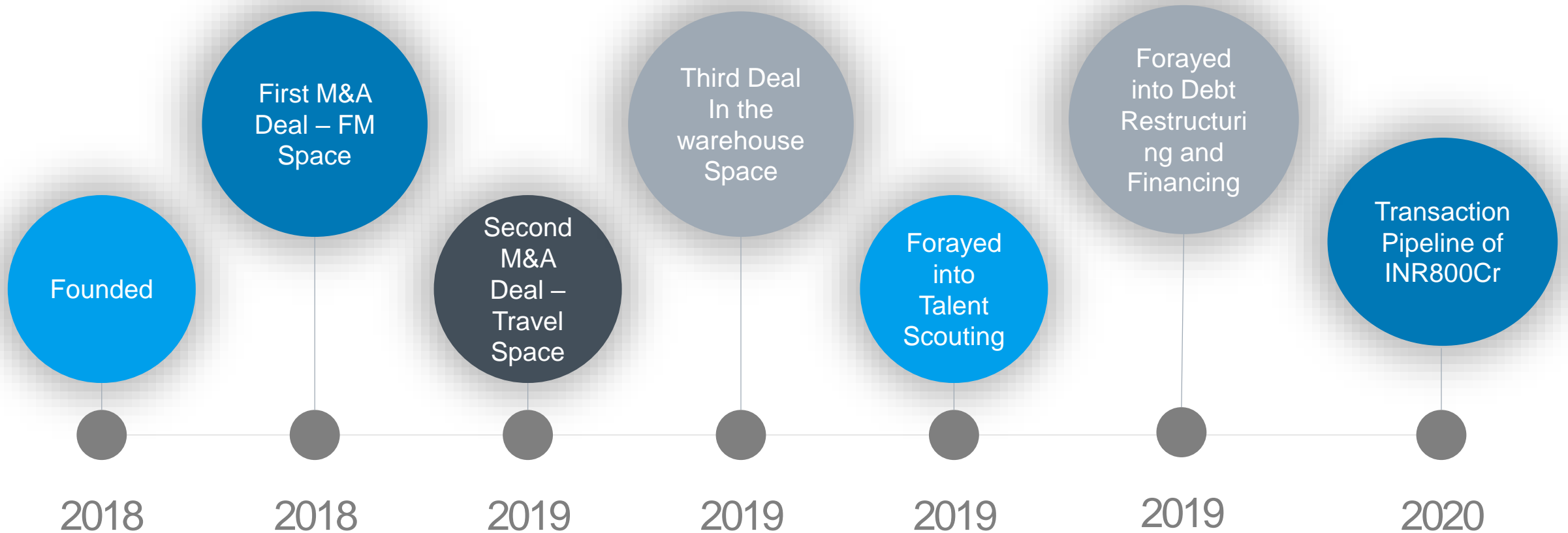




AKMV Consultants

Corporate Profile

Our Achievement



About Us



Vishnu Sultania

Founder, Managing Director



Mayank Sultania

Director



Anu Sultania

Director

Vishnu Sultania

- Vishnu is a Chartered Accountant and a Company Secretary with 27 years of experience
- Worked in leadership position at global level with reputed company such as Rostel Holdings (Cadbury UK), Telstra, Verint Systems Inc, Srei International, OCS Group and Mortice Ltd.
- Consummated a number of deals and actively led the process of integration.
- Rated as the best 100 CFO of India.
- Raised funding from India, Singapore and UK – both equity and debt.
- Consummated a no. of transactions including 2 in UK, 1 in Singapore and 1 in Saudi Arabia.
- Helped OCS Group and Verint to establish its base in India.
- Well connected internationally in India and overseas – Banks, Private Equities and Govt.
- Managed listed companies

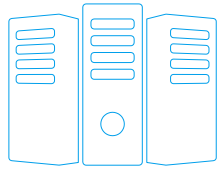
Mayank Sultania

1. Completed His graduation in the field of economics in the year 2018
2. Is certified by Harvard University in the field of International Negotiation and organizational conflict Resolution
3. Played instrumental role in Scaling up a start-up from ideation to a valuation of INR25Million (post revenue valuation)
4. Worked directly with Ministry of Finance and Ministry of culture as Executive assistant to Joint Secretary
5. Worked with ANZ Bank and worked directly with the Associate Director on multiple transactions for clients listed on the exchange
6. Successfully managed a project on behalf of Ministry of Culture in partnership with IIT Bombay
7. Established First Technology business incubator in Delhi University in collaboration with Ministry of small and Medium Enterprises
8. Has Emceed more that 15 events having an audience base of 5000
9. Worked closely with the Dean on a number of Events and in leadership positions to take the college forward which helped the college in getting an “A” by NAAC

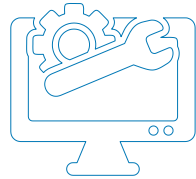
Anu Sultania

1. Completed Masters in the year 1994
2. Socially Active and elected member of one of the largest condominium of Gurugram(900 Flats).
3. A Talented Officer in Facilities Management – Converted the Condominium as the best place to live and because of that it commands a higher rental in the vicinity.
4. Talented Recruiter in the area of Security and Facility Management
5. A proven Event Manager having managed a gathering of 5000 People in various events.
6. Widely Travelled and culturally exposed
7. Committed, Dedicated and value based.

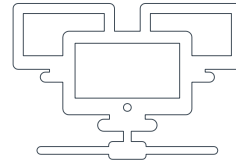
Our Prominent Services



**Merger and
Acquisition**



**Transaction
Advisory**



Fundraise



**Strategic
Management
Support**

Strategic Management Support , Supporting a critical project

- Integration
- Organizational building
- IPO - India/Overseas
- Fund raise – Domestic/International
- CFO Services – SME/Midsize Company
- Company incorporation and management including compliances



Deal Credentials – Facility Management



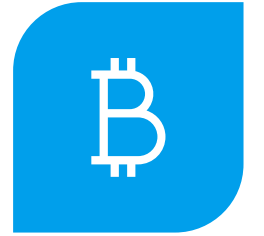
RARE HOSPITALITY AND SERVICES PRIVATE LIMITED (“RARE”) WAS ACQUIRED BY SECURITY INTELLIGENCE SERVICES (INDIA) LIMITED.



RARE IS A MUMBAI BASED FACILITY MANAGEMENT COMPANY HAVING SPECIALIZATION IN HOSPITAL AND HEALTHCARE.



TOTAL DEAL VALUE APPROX. 75 CRS.



80% WAS UPFRONT AND 20% OVER A PERIOD OF TIME WITH RACHET ARRANGEMENT.



SUPPORT OF AKMV – END TO END FROM DEAL ORIGINATION TO DEAL CLOSURE.



REPRESENTED SELLER AND WORKED WITH JYOTI SAGAR AND ASSOCIATES



Deal Credentials – Travel Industry



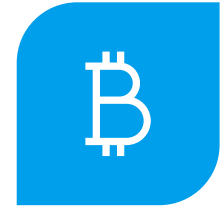
JUST CLICK KARO TRAVELS PRIVATE LIMITED (“JCK”) WAS ACQUIRED BY MATRIX CELLULAR (INTERNATIONAL) SERVICES LIMITED (“MATRIX”).



JCK IS A DELHI BASED LEADING TOUR AND TRAVEL OPERATOR AND ALSO A SIGNIFICANT PLAYER IN DMT AND AEPS. MATRIX IS CX PARTNERS FUNDED COMPANY HAVING INTEREST IN TRAVEL, FOREX AND TELECOM



DEAL SIZE – IT WAS A STRUCTURE SALE AND DEAL VALUE 50 CRS.



A JV WAS CREATED TO SUPPORT THE TRANSACTION



SUPPORT OF AKMV – END TO END FROM DEAL ORIGINATION TO DEAL CLOSURE.



REPRESENTED SELLER



Deal Credentials – Warehouse Industry



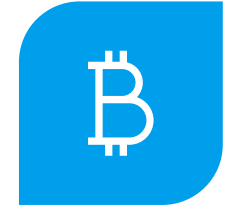
PRAGATI INFRA SOLUTIONS PRIVATE LIMITED (“PRAGATI”) ENTERED INTO A JOINT VENTURE ARRANGEMENT WITH MORGAN STANLEY TO BUILT A WAREHOUSE ON 30 ACRS OF LAND IN NCR.



PRAGATI IS A LEADING WAREHOUSE CONTRACTOR OF NCR AND MORGAN STANLEY THROUGH ITS INTERNATIONAL GROUP COMPANY INVESTED INTO THE JV.



JV IS 20:80 WITH EXIT ARRANGEMENT – DEAL SIZE 225 CRS



A JV WAS CREATED TO SUPPORT THE TRANSACTION



AKMV WAS LEADING THE NEGOTIATION ALONG WITH DELOITTE.



AKMV WAS WORKING CLOSELY WITH AZB PARTNERS.



Indicative List of our Clients

Morgan Stanley

Verint Systems – Market Leader in electronic surveillance; listed on Nasdaq

SIS – Market leader in security and FM

Pragati Group – Leader in warehouse construction

Just Click Services – A CX Partners funded company

Central Association of Private Security Industry (CAPSI)

SAMS Facilities – A SLV Group Company

Nimbus Harbor – A leading Facility Management Company

SEW – A leading MEP/FM company of Mumbai

Emerald Leasing finance and Investment Company – A leading NBFC

Citus Facility Management – A leading united Kingdom based Facility Management Company

Pushpam/Ferntastica – Landscaping company from Mumbai

BD Security – Private security company having presence in North India

Solve Qube – A Singapore based Ecommerce Company

Indiattitude – an emerging conference/event management company

We Appreciate Your Time



+91-124-3540416



Mayank@akmv.co.in



DLF 5, Gurgaon



www.akmv.co.in

